



Distributor Membership

JOIN HDA AND STRENGTHEN YOUR ALLIANCES, SUPPORT INDUSTRY ADVOCACY AND MAKE CONNECTIONS WITH THE LEADERS IN THE HEALTHCARE INDUSTRY.

HDA distributor member companies include primary healthcare distributors that predominantly sell health-related items purchased directly from manufacturers.

Distributor member benefits include:

- An exclusive invitation to join the [HDA Board of Directors](#);
- Advocacy resources, including comprehensive state and federal monitoring; informative tools to help you participate in the political process; and educational materials and staff assistance to help ensure that your business is compliant with current legislative requirements;
- Eligibility to participate and network one on one with manufacturer executives from nearly 100 companies at HDA's member-exclusive Business and Leadership Conference and with senior manufacturer executives at the Annual Board and Membership Meeting; members also receive discounted rates on educational seminars and conferences;
- Access to participate on a variety of HDA committees, task forces and working groups with peers and trading partners;
- Listing in and access to the HDA online membership directory;
- Access to electronic mailings such as the *HDA Weekly Digest* to keep you informed of new programs, industry issues and trends and other government activities;
- Complimentary copies of key HDA documents and reports addressing such issues as product returns and recalls, bar coding, EDI and more;
- Participation in the Convene professional development program, which includes mentoring opportunities, the Emerging Leaders program, industry-wide employee resource groups and the Karen J. Ribler Scholarship program;
- Special pricing on job postings to the HDA Career Center;
- Access to the Pharmaceutical Cargo Security Coalition's advanced supply chain security intelligence as well as vital industry and government contacts, and supply chain security assessments; and,
- Industry recognition and award opportunities for collaboration, leadership and lifetime achievement.

Take advantage of the tools and strategies offered through HDA to:

- Generate new ideas to optimize efficiencies in the healthcare supply chain;
- Make connections and achieve unprecedented success;
- Learn business process advancements that will deliver ROI; and,
- Create new business innovation, integration and efficiency strategies.

Questions? Contact Lisa Kanfer, VP, Membership and Development, at (202) 964-6066 or likanfer@hda.org.

Through leadership on public policy and industry best practices, HDA and its members focus on providing value, removing costs and developing innovative solutions to ensure health is delivered safely, effectively and efficiently.